

INDIUM CORPORATION COLLABORATES WITH IPC INDIA FOR IEMI 2023 AS GOLD SPONSOR

IPC India: Can you provide an overview of Indium Corporation and its role in the global PCB assembly electronics, semiconductor, and thermal management markets?

Damian Santhanasamy: We are a premier materials refiner, smelter, manufacturer, and supplier to the global electronics, semiconductor, thin-film, and thermal management markets. In addition, we pride ourselves on providing industry-leading technical support to customers across the globe.

IPC India: How does Indium Corporation ensure the quality and reliability of its products in the highly demanding electronics Market?

Damian Santhanasamy: We employ a comprehensive approach to quality and reliability, including a robust quality management system, rigorous testing and inspection, and strict compliance with industry standards. Together, these strategies enable us to meet the demand of the electronics market and deliver products of exceptional quality and reliability.

IPC India: What steps does Indium Corporation take to stay ahead of technological advancements and market trends in order to provide cutting-edge solutions to its customers?

Damian Santhanasamy: We invest significantly in Research and Development (R&D), enabling us to constantly explore new technologies, materials, and manufacturing processes. We also collaborate extensively with our customers to understand their needs and requirements as well as the challenges faced by the industry at large. This commitment to R&D, coupled with customer collaboration, allow us to respond quickly to market changes and stay at the forefront of innovation.

IPC India: How does Indium Corporation ensure a seamless supply chain and manage potential risks in the procurement of raw materials and components?

Damian Santhanasamy: We take deliberate, strategic steps to mitigate the supply chain issues. Such measures include securing secondary sources for key raw materials while also increasing our manufacturing presence around the globe. Recently, we have introduced manufacturing facilities in Malaysia, the U.S., India, South Korea, Singapore, India, and China to help support our customers' product needs in these critical regions.

IPC India: How does Indium Corporation stay innovative and adapt to the rapidly evolving technology landscape in e-mobility? What is your vision for the future of e-mobility, and how does the company plan to contribute to that vision?

Damian Santhanasamy: With more than 3,000,000 EVs on the road with our proven **Rel-ion™** suite of soldering and thermal management products, we are proud to play a leading role in driving the e-Mobility revolution. We are leading the way in this rapidly evolving market, not only through our innovative products, but also in the form of thought leadership. Our Global Head of e-Mobility and Infrastructure, Brian O'Leary, currently chairs the IPC e-Mobility Quality & Reliability Advisory Council and co-hosts a free monthly webcast—**EV InSIDER Live**—which examines the most pressing issues in the e-Mobility space.



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